



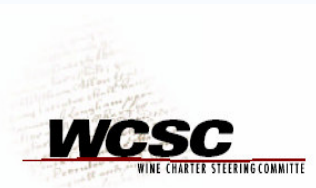
The Process

The start: Consultative Conference

- Mandate to SAWIT, with technical support from SAWB to develop the Charter

Phase 1: Developing the Roadmap (2004)

- Research
- Consultations with stakeholders
- Establishing the WCSC
- Roll out the Organisational Structure



Phase II: Drafting the Wine-BEE Charter and Industry Scorecard (2005)

- Technical work by Task Teams
- WCSC deliberations (Draft Scorecard)

Phase III:

Next steps:

“Scenario development” (next three months)

> Justification; verification;

“What if analysis”

“Impact analysis”

Phase IV: Charter & Scorecard

Approval and Implementation (March 2006)

- Negotiations
- Consultative conference
- Presentation to Government
- Implementation structure and strategy

Issues: Proposed scorecard

	Weight (COGP)	Weight (WCSC)
Rural development and poverty alleviation	10	15
Preferential procurement	20	20
HRD	30	30
Ownership, mgt, enterprise development	40	35

Two issues:

1. Rural development and Poverty alleviation

- Increase weight
- “Populate”

2. Ownership

- Include land reform